

**2019  
APPROVED INCOME BUDGET**

<b><u>REVENUE</u></b>	<b><u>2017 Actual</u></b>	<b><u>2018 Budget</u></b>	<b><u>2019 Approved</u></b>
Building Rental	675,358.34	700,000.00	720,000.00
Catering	178,670.97	175,900.00	175,000.00
Reimburse Current Year Expenses	47,546.88	72,500.00	50,000.00
Reimburse Prior Year Expenses	7,000.00	0.00	0.00
Miscellaneous	66,456.62	60,750.00	65,000.00
Interest Income Operating Account	<u>209.91</u>	<u>172.00</u>	<u>250.00</u>
Total Income	\$975,242.72	\$1,009,322.00	\$1,010,250.00
Restricted Use of Funds	9,894.60	0.00	0.00
Employee Hospitalization Contribution	19,302.70	18,700.00	21,314.00
Room Occupancy Tax	530,000.00	616,556.00	613,412.00
Laserfiche Grant	20,466.00	2,275.00	0.00
Municipal Exp./Capital Fund	<u>133,970.60</u>	<u>133,971.00</u>	<u>133,500.00</u>
<b>TOTAL INCOME</b>	<b><u>\$1,688,876.62</u></b>	<b><u>\$1,780,824.00</u></b>	<b><u>\$1,778,476.00</u></b>

**2019**  
**APPROVED EXPENSE BUDGET**

<u>EXPENSES</u>	<u>2017</u> <u>Actual</u>	<u>2018</u> <u>Budget</u>	<u>2019</u> <u>Approved</u>
Salaries	733,026.56	797,000.00	817,358.00
Benefits	<u>375,408.68</u>	<u>402,214.34</u>	<u>429,243.00</u>
	\$1,108,435.24	\$1,199,214.34	\$1,246,601.00
Building Equipment	11,256.50	8,000.00	5,000.00
Office Equipment	4,243.39	2,500.00	3,500.00
Vehicle	0.00	40,000.00	0.00
Software	0.00	10,000.00	0.00
Office Supplies	3,933.05	4,000.00	3,500.00
Postage	536.30	600.00	500.00
Janitorial Supplies	31,177.89	35,000.00	30,000.00
Business Expense/Sales	21,735.92	20,000.00	30,000.00
Client Event Expenses	12,522.03	18,000.00	14,000.00
Dues & Membership	3,369.00	4,000.00	4,000.00
Repair/Maintenance Equipment	8,208.16	8,000.00	8,000.00
Printing	1,120.00	1,500.00	1,500.00
Advertising	0.00	1,500.00	1,500.00
Legal Advertising	55.89	400.00	400.00
Repair/Maintenance Vehicle	1,005.69	0.00	600.00
Gas & Oil Vehicle	818.28	700.00	600.00
Inspections	4,481.87	4,500.00	4,500.00
Vehicle Insurance	1,846.87	3,000.00	2,500.00
Building Equipment Rental	576.23	400.00	700.00
Building Repair/Maintenance	31,598.88	35,000.00	35,000.00
Building Insurance	49,799.97	55,700.00	55,700.00
Decorating Supplies	7,923.80	7,000.00	7,000.00
Utilities	156,160.14	160,000.00	165,000.00
Telephone	8,583.64	8,000.00	8,000.00
Credit Card Fees	7,365.14	5,900.00	7,400.00
Professional Services	108,296.26	105,000.00	110,000.00
Legal	1,284.50	1,200.00	2,000.00
Unemployment Insurance	0.00	0.00	0.00
Insurance (WC, D&O, Dis)	17,619.94	19,975.00	22,975.00
Miscellaneous	1,234.25	5,000.00	4,000.00
Website Design	8,012.50	10,000.00	0.00
Laserfiche	9,197.33	8,635.67	0.00
Contingency	<u>0.00</u>	<u>5,000.00</u>	<u>4,000.00</u>
<b>TOTAL EXPENSES</b>	<u>\$1,622,398.66</u>	<u>\$1,787,725.01</u>	<u>\$1,778,476.00</u>